Message Text

UNCLASSIFIED

PAGE 01 VIENNA 03218 01 OF 02 151819Z

43

ACTION IO-10

INFO OCT-01 EUR-12 ISO-00 IOE-00 OIC-02 AID-05 EB-07

COME-00 LAB-04 SIL-01 TRSE-00 STR-04 ABF-01 PA-02

PRS-01 USIE-00 CIAE-00 INR-07 NSAE-00 INRE-00 AF-06

ARA-10 EA-10 NEA-09 SSO-00 NSCE-00 AGR-10 OMB-01

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O R 151710Z APR 75 FM AMEMBASSY VIENNA TO SECSTATE WASHDC IMMEDIATE 5369 INFO USMISSION USUN NEW YORK AMEMBASSY ROME

UNCLAS SECTION 1 OF 2 VIENNA 3218

E.O. 11652: N/A

TAGS: UNIDO, AFIN, APER, AORG, OCON SUBJECT: UNIDO - IDB-IX: AGENDA ITEM 5(C) - PROGRAM/BUDGET FOR 1976-77 (ID/B/154).

ROME FOR SCHUWEILER, USDEL TO FAO AGRIC COMTE

REF: (A) VIENNA 2978; (B) STATE 080111

SUMMARY. FOLLOWING IS DRAFT POSITION PAPER ON AGENDA ITEM 5(C) SUBMITTED FOR DEPT'S APPROVAL PURSUANT REF B. END SUMMARY.

1. PROBLEM: THE 1976-77 PROGRAM/BUDGET FOR UNIDO IS SUBMITTED TO THE IDB BY THE SECRETARY-GENERAL FOR CONSIDERATION AND COMMENT PRIOR TO ITS EXAMINATION BY THE ACABQ AND SUBSEQUENTLY THE FA FIFTH COMMITTEE. IT CALLS FOR ESTIMATED EXPENDITURES OF \$44.98 MILLION COMPARED WITH/1974-75 APPROPRIATIONS OF \$36.65 MILLION. IT PROVIDES FOR \$1 MILLION OR 2.5 PERCENT REAL PROGRAM GROWTH OVER UNCLASSIFIED

UNCLASSIFIED

PAGE 02 VIENNA 03218 01 OF 02 151819Z

THE CURRENT BIENNIUM; THE REMAINDER OF THE DOLLAR

INCREASE LARGELY REPRESENTS INFLATION. THIS RATE OF PROGRAM GROWTH IS WITHIN THE LIMITS ESTABLISHED FOR UNIDO BY THE SYG AND PROVIDES FOR AN INCREASE IN PROFESSIONAL STAFF OF 20 AND GS-LEVEL STAFF BY 34 OVER THE CURRENT AUTHORIZED POSTS. THE GRAND TOTAL OF UNIDO'S STAFF WOULD BE 1,098 COMPARED WITH 1,041 AT PRESENT.

2. US POSITION:

A. THE USDEL SHOULD JOIN WITH OTHER DELEGATIONS TO PROTEST TARDINESS OF DISTRIBUTION OF THE P/B DOCUMENT (DISTRIBUTED IN ENGLISH APRIL 11 FOR IDB-IX BEGINNING APRIL 21) HAVING IN MIND THAT RESPONSIBILITY FOR THIS MAY BE LARGELY IN UN NEW YORK.

B. SUBJECT TO THE INSTRUCTIONS BELOW, THE USDEL IS AUTHORIZED TO ACCEPT THE PROGRAM/BUDGET FOR 1976-77 IN "ACCORDANCE WITH THE PROGRAM/BUDGETARY PROCEDURES ESTABLISHED BY THE SYG" (THIS WAS THE FORMULA USED AT IDB-VII IN CONNECTION WITH IDB ACTION ON UNIDO'S 1974-75 P/B.) USDEL SHOULD, HOWEVER, RESERVE THE FINAL POSITION OF THE US AS REGARDS THE 1976-77 APPROPRIATIONS FOR UNIDO PENDING EXAMINATION BY THE USG OF THE TOTAL ESTIMATES TO BE PROPOSED FOR THE UN BY THE SYG AND OF THE RECOMMENDATIONS OF THE ACABQ THEREON. (AN EXPLICIT RESERVATION TO THIS EFFECT ON THE 1974-75 P/B WAS WRITTEN INTO THE REPORT OF IDB-VII BY A NUMBER OF DELEGATIONS.)

C. THE USDEL MAY ACCEPT THE BASIC DISTRIBUTION
OF THE REAL PROGRAM INCREASE, ALMOST ALL OF WHICH IS
INTENDED TO ENHANCE UNIDO'S CAPACITY TO DELIVER
TECHNICAL ASSISTANCE AND APPEARS ALLOCATED WITHIN
UNIDO IN TERMS OF THE DIVISIONAL RELATIVE SHARE OF
CURRENT AND PROSPECTIVE TECHNICAL ASSISTANCE ACTIVITY.
(THERE WOULD APPEAR TO BE NO PRACTICABLE ALTERNATIVE
TO THIS COURSE GIVEN THE GROWING DEMAND FOR UNIDO
SERVICES AS AN EXECUTING AGENCY, THE PROBLEM OF
OVERHEAD COSTS AND NEAR ZERO GROWTH IN REAL TERMS
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 VIENNA 03218 01 OF 02 151819Z

OF THE REGUALR BUDGET.)

D. THE USDEL SHOULD BE PARTICULARLY ALERT TO THE TREATMENT TO BE GIVEN BY THE BOARD TO TWO SPECIFIC PROPOSED ACTIVITIES WHICH APPEAR IN THE P/B DOCUMENT. THESE CONCERN (1) EXAMINATION OF THE POTENTIAL FOR, AND PROMOTION OF, THE ESTABLISHMENT OF TWO PRODUCER-PROCESSOR ASSOCIATIONS, PARTICULARLY IN THE ALUMINUM

AND THE IRON AND STEEL INDUSTRIES (PARA 12.13) AND (2) THE IDENTIFICATION OF INDUSTRIAL ENTERPRISES IN DEVELOPED COUNTRIES THAT COULD BE RELOCATED TO DEVELOPING COUNTRIES, AND ASSISTANCE IN TRANSPLANTING EIGHT SUCH ENTERPRISES (12.43). AS REGARDS THE FIRST OF THESE, THE USDEL SHOULD ASK THE SECRETARIAT TO INDICATE WHAT IN ITS VIEW THE PURPOSES AND OBJECTIVES OF SUCH ASSOCIATIONS WOULD BE. IF IN THE JUDGEMENT OF THE USDEL THESE ARE UNEXCEPTIONABLE AND WOULD SERVE APPROPRIATELY TO ASSIST THE INDUSTRIAL DEVELOPMENT OF DEVELOPING COUNTRIES. IT NEED NOT RAISE OBJECTION TO THE PROPOSAL PROVIDED THAT THE REFERENCE MREAINS TO "PRODUCER-PROCESSOR ASSOCIATIONS" AND THAT PARTICIPATION IN SUCH ASSOCIATIONS IS NOT REPEAT NOT CONFINED TO PRODUCERS-PROCESSORS LOCATED IN DEVELOPING COUNTRIES. (NOTE: THE MISSION IS NOT SURE OF ITS GROUND ON THIS POINT, (VIENNA 3133 PARA 5A). WE ARE AWARE OF THE POITION ON ASSOCIATIONS OF COMMODITY PRODUCING OR EXPORTING COUNTRIES EXPOUNDED IN UNEC D-143/75 FOR THE LIMA CONFERENCE AND THE LINE WE TOOK ON THIS IN NEGOTIATION OF THE LIMA DECLARATION. WE ARE NOT CLEAR, HOWEVER, WHAT VIEWS WASHINGTON MAY HAVE ON THE QUESTION OF ASSOCIATIONS WHICH COVER PROCESSING OF RAW MATERIALS. PRESUMABLY ASSOCIATIONS OF THE LATTER TYPE WOULD NOT BE BASED ON COUNTRY MEMBERSHIP OR PARTICIPATIONS, BUT ON PARTICIPANTION AT THE ENTERPRISE LEVEL. WHETHER ASSOCIATIONS OF THIS TYPE, EVEN IF OPEN TO PARTICIPATION FROM THE INDUSTRIAL COUNTRY SIDE, ARE SESIRABLE AND WHETHER UNIDO SHOULD BE PROMOTING THEIR ESTABLISHMENT ARE QUESTIONS ON WHICH THE MISSION NEEDS FURTHER QUIDANCE.) AS

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PAGE 01 VIENNA 03218 02 OF 02 151826Z

43

ACTION IO-10

INFO OCT-01 EUR-12 ISO-00 IOE-00 OIC-02 AID-05 EB-07

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O R 151710Z APR 75 FM AMEMBASSY VIENNA TO SECSTATE WASHDC IMMEDIATE 5368 INFO USMISSION USUN NEW YORK AMEMBASSY ROME

UNCLAS SECTION 2 OF 2 VIENNA 3218

REGARDS THE SECOND PROPOSAL THE USDEL SHOULD, AS NECESSARY, REQUEST CLARIFICATION FROM THE SECRETARIAT ON WHAT KIND OF SECRETARIAT ACTIVITY IS ENVISAGED. SPECIFICALLY, THE REFERENCE TO "TRANSPLANTING EIGHT SUCH ENTERPRISES" SHOULD BE DELETED. IF THE SUBPARAGRAPH IS SATISFACTORILY AMENDED AND EXPLAINED ALONG THE LINES INDICATED BY AFIFI (VIENNA 3133 PARA 5B) THE USDEL MAY ACCEPT ITS INCLUSION IN THE PROGRAM/BUDGET. THE USDEL SHOULD KEEP THE DEPT FULLY INFORMED OF DEVELOPMENTS WITH RESPECT TO THESE TWO MATTERS.

E. THE USDEL MAY RAISE QUESTION AND/OR SEEK CLARIFICATION WITH REGARD TO THE FOLLOWING SPECIFIC POINTS OF THE P/B:

(I) WHY THE CONCENTRATION OF NEW PROFESSIONAL POSTS AT THE P5/P4 LEVEL - 17 OUR OF 20;

(II) WHY A FOLLOW-UP MEETING OF UNIDO-II IN 1976 UNCLASSIFIED

UNCLASSIFIED

PAGE 02 VIENNA 03218 02 OF 02 151826Z

(PARA 12.2). IS THIS TO BE A GENERAL FOLLOW-UP MEETING; IF SO, THIS SHOULD BE THE RESPONSIBILITY OF THE BOARD. IF A MORE FOCUSED MEETING IS IN MIND (E.G. TO CONSIDER MARCHINERY OF CONSULTATIONS) SUCH MEETING WILL HAVE TO BE CONSIDERED ON ITS MERITS. AS A GENERAL MATTER SPECIFIC FOLLOW-UP PROPOSAL SHOULD BE CONSIDERED IN THE BOARD OR PERMANENT COMMITTEE. NOTE ALSO THAT THE LIMA DOCUMENT ENVISAGES A GENERAL CONFERENCE EVERY FOUR YEARS AND THAT FUTURE REP COMM MEETINGS WILL HAVE TO BE GEARED ACCORDINGLY;

(III) HOW DOES THE IT DIVISION ACTIVITY OF
"ASSISTING THE DEVELOPING COUNTRIES TO INCREASE THEIR
SHARE IN WORLD MARKETS FOR MANUFACTURED GOODS"
(PARA 12.8) RELATE TO THE RESPONSIBILITIES OF THE
EXPORT PROMOTION SECTION OF IPP DIVISION. SPECIFICALLY
WHAT KIND OF CONSULTATIONS ARE ENVISAGED FOR THIS PURPOSES:

(IV) IS THERE NEED FOR AN INDUSTRIAL CONSTRUCTION INFORMATION SERVICE SEPARATE FROM THE EXISTING INDUSTRIAL INFORMATION CLEARING HOUSE (PARA 12.25);

(V) WHAT SHARE OF THE 4,000 INQUIRES RECEIVED ANNUALLY BY THE INDUSTRIAL INFORMATION SERVICE ARE REFERRED TO COMMERCIAL CONSULTANTS - WHAT IS THE AVERAGE AND GROSS COST OF RESPONDING TO INQUIRIES AND WHAT IS THE NATIONALITY BREAKDOWN OF THE CONSULTANTS (PARA 12.31);

(VI) SHOULD THE SMALL SCALE INDUSTRIES SECTION HAVE A CAPACITY SEPARATE FROM THE IPP DIVISION PROMOTION SECTION FOR PROMOTING THE "ESTABLISHMENT OR IMPROVEMENT OF FINANCING FACILITIES FOR SMALL-SCALE INDUSTRIES" (PARA 12.35);

(VII) WHAT IS THE FOCUS AND WHAT PRIORITIES ARE ENVISAGED IN THE FIELD OF INDUSTRIAL TRAINING (PARA 12.37); (THE INFO GIVEN IN THIS RESPECT IS GOO SPARSE)

(VIII) WHAT SPECIFICALLY IS ENVISAGED IN THE PROPOSAL TO ESTABLISH A UNIDO INDUSTRIAL INVESTMENT CENTER (PARA 12.54) WITHIN THE UNIDO/IBRD COOPERATIVE UNCLASSIFIED

UNCLASSIFIED

PAGE 03 VIENNA 03218 02 OF 02 151826Z

PROGRAM AND HOW WOULD THIS RELATE TO OTHER SIMILAR ACTIVITIES IN THIS FIELD;

(IX) WHAT IS THE NEED FOR ARABIC LANGUAGE TRAINING (PARA 12.64); (NOTE - WILL DEPT PLEASE INDICATE IN POSITION PAPER WHAT IS DONE ELSEWHERE IN UN IN THIS RESPECT);

(X) IN WHAT WAY IS THE PROPOSED "WORKABLE PROJECT INFORMATION SYSTEM" INTENDED TO BE A BETTER TOOL THAN DISCARDED MISPI (PARA 12.70);

F. THE USDEL SHOULD QUESTION THE SECRETARIAT
ON THE STATUS OF ESTABLISHMENT OF (1) ADVISORY PANEL
TO GIVE ADVICE AND GUIDANCE ON UNIDO'S STUDY AND
RESEARCH PROGRAM (PARA 29, ID/B/142) AND (2) ADVISORY
PANEL ON THE INVESTMENT PROMOTION PROGRAM (PARA 52,
ID/B/142). THE USDEL SHOULD, AS APPROPRIATE, REITERATE
THE NEED FOR SUCH ADVISORY PANELS AND PRESS FOR THEI ESTABLISHMENT SO AS TO HELP ENSURE THAT SUCH STUDIES AND RESEARCH
AS ARE UNDERTAKEN ARE AS WELL CHOSEN AND DESIGNED AS FEASIBLE
AND THAT PROPOSED INVESTMENT PROMOTION MEETINGS AND OTHER
RELATED ACTIVITIES ARE CAREFULLY VETTED BY KNOWLEDGEABLE
PEOPLE IN THIS FIELD.

G. AS REGARDS PARAS 12.77-12.81 (WHICH CONSITITUTE A SUMMING UP OF THE FINANCIAL AND STAFFING PICTURE) THE USDEL SHOULD IMMEDIATELY INFORM THE DEPT OF ANY PROPOSALS DESIGNED SUBSTANTIALLY TO INCREASE THE NUMBER OF POSTS AND/OR FINANCIAL ESTIMATES OF THE 1976-77 P/B IN ORDER TO COVER THE OVERHEAD GAP OR OF ANY PROPOSALS THAT WOULD SIGNIFICANTLY REVISE THE UNDP OVERHEAD PAYMENTS FORMULA. (THE POSITION PAPER ON AGENDA ITEM 5(A) IS ALSO RELEVANT TO THE SUBJECT MATTER OF THESE PARAGRAPHS.) STIBRAVY

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